

Asian Logistics and Maritime Conference 亞洲物流及航運會議

ALMC 2017 **Event Report**

Asian Logistics and Maritime Conference

The Asian Logistics and Maritime Conference (ALMC) brings together a wide variety of services providers and users, from manufacturers and distributors to retailers and brand owners, to discuss the latest opportunities and trends in Asia's logistics, supply-chain management and maritime industries.



ALMC 2017 at a glance:

701 2,000+ participants from internationally renowned speakers 36 countries and regions 120+

exhibitors from 11 countries and regions



one-on-one business-matching meetings





香港特別行政區政府 The Government of the Hong Kong Special Administrative Region



In association with :





Key Speakers



HF Arkhom Termpittayapaisith Minister of Transport, Thailand Dr Victor K Fung Siddque Khan Fung Group Logistics

Kerry Globalink

Li Guanpeng **Sinotrans Limited**

James Gagne **SEKO Logistics** Katsuhiko Umetsu Yamato Global Logistics Japan Co, Ltd

James Chang Lazada Group

Jeremy Nixon Ocean Network Express

Key Discussion Topics

- The Belt and Road Initiative
- **E-commerce**
- **Smart Logistics**
- **ASEAN** Opportunities
- **Rail Freight** •
- Port Supply Chain

- Food and Beverage-related Digital Supply Chain
- Outlook for Tanker & Gas, Liner Shipping and Dry Bulk markets •
- Air Cargo Security
- Temperature-controlled Cargo Handling
- Halal Logistics •
- Logistics Development in the Big Bay Area and North America



JJ Ruest **CN** (Canadian National Railway) Eric Ip **Hutchison Port Holdings Limited**

Jeff Steilen UPS

Dr Kelvin Leung DHL Global Forwarding

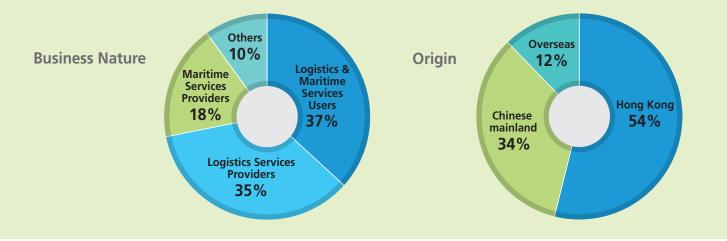
Dr Martin Stopford **Clarkson Research** Services Limited

John Parkes LF Logistics

Cissy Chan **Airport Authority** Hong Kong

Ross Lockie International Civil Aviation Organization

Profile of Participants



The ALMC is an ideal platform to increase your brand visibility, identify potential customers and greatly expand your business network. The ALMC 2017 was supported by leading international companies.



One-on-one Business Matching Meetings

Tailor-made face-to-face meetings provide an invaluable opportunity to meet with new partners, and to explore opportunities for collaboration.

Networking Opportunities and Side Visits

The ALMC offers invaluable networking opportunities, including luncheons and cocktail receptions. To enable the ALMC participants to better understand the latest development in the region, visits to key logistics infrastructure and facilities in Hong Kong and Guangdong Province were also arranged.

What the Participants & Exhibitors said about ALMC 2017



As far as our start-up company at Hong Kong Science Park is concerned, the Conference represents a good experience for the company and its efforts. The Conference helps us **make direct connections** with industry participants, many of whom are **decision-makers** in their companies.

Ryan Chan, Director Appcider Ltd



HKTDC has arranged **business-matching sessions** for us. The whole process has been very smooth and **coped with our needs**. The arrangements are **much better than other conferences**.

Lin Chang Wen, Deputy Director of China Merchants Beihai Industrial Zone Management Committee

I have arranged follow-up meetings with six **potential customers** next week. I met all of them here. It usually takes one or two months to get these results, but I have **made 25 contacts here in just one and a half days**.

I've made a lot of good connections. I like ALMC very much because it is very focused in its approach. The **exhibition** is very good, with a lot of variety. The Conference is helping us consider new strategies to implement next year.

> Don Nazwim, Director Socship Company Sdn Bhd





Abhishek Gupta, Sales Head ICICI Bank Ltd

I am **very impressed** with the business-matching sessions. We met with terminal operators and logistics operators. Compared with other regional conferences like those in Shanghai and Shenzhen, ALMC is helping us **get business opportunities, rather than only networking**.

Sergio Prete, President Port of Taranto

We have already talked to a few **potential clients and industry partners** regarding the possibility of co-operating. I am very pleased to see **major local and international players and the wealth of talent** here. We will join again next year, and we are considering getting a bigger booth.

> Kerry Lam, Sr. Content Marketing Associate Flexport Asia Ltd

The ALMC will return on 20-21 November 2018. Mark your diary now for this must-attend event! Stay tuned for more details at www.almc.hk.