



## HONG KONG EXPERIENCE AND EXPERTISE

### Baker & McKenzie

Baker & McKenzie advised Bright Food Group on its acquisition of Miquel Alimentacio, the second largest food distributor in Spain, to establish its food distribution and logistics centre in Europe and globally. The EUR110 million (USD123.15 million) takeover in September 2015 was made jointly by Shanghai Tangjiu Group Co Ltd, a fully owned Bright Food subsidiary which took a 72 percent stake in Miquel, JIC Investment Co Ltd and Shenzhen Donghuatong Trade Development Co Ltd.

### BDO Hong Kong

Chu Kong Shipping Group (CKS) acquired a 40% interest in Brødrene, a Norwegian manufacturer of fast commercial passenger vessels built in carbon fiber composites, in December 2015. BDO Hong Kong was the exclusive corporate advisor of CKS and provided financial and tax due diligence, valuation services and M&A advisory services to CKS.

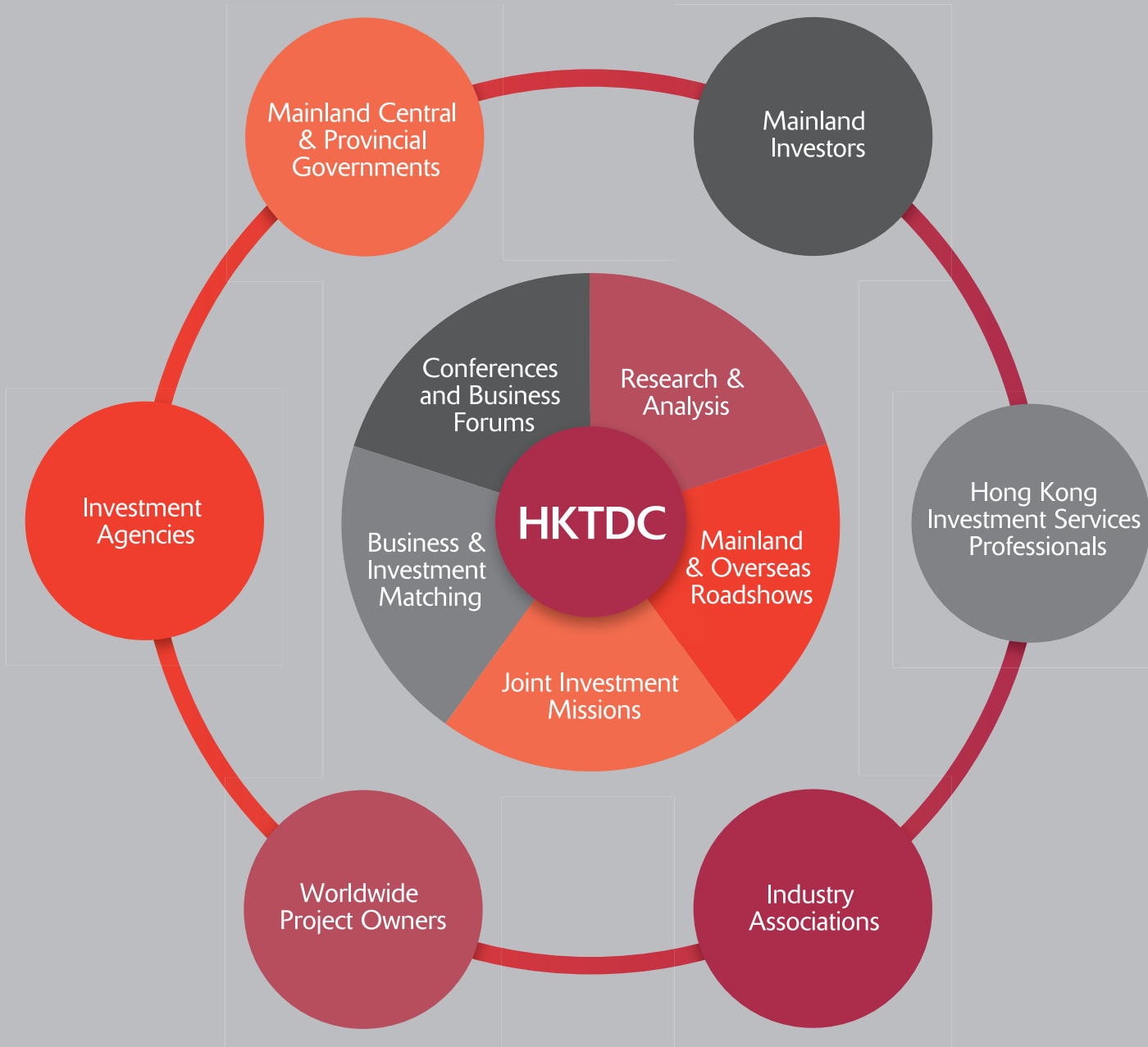
### Deacons

Subsequent to the mission to Germany by TDC and Guangdong Department of Commerce of Hainan Province (DOFCOM) in May 2012, Deacons secured a "company secretariat service agreement" from a Hong Kong subsidiary of Guangdong Rising Assets Management Co Ltd, a key state-owned enterprise.

### The Hongkong and Shanghai Banking Corporation Limited

In June 2016, HSBC provided a EUR220m bridge financing to support a Chinese state-owned enterprise's subscription in the EUR500m rights issue of its EU based subsidiary. Proceeds of this rights issue was used to support the subsidiary's acquisition of a leading global supplier of integrated automated technology, software and services for supply chain optimization.

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## HONG KONG: THE GATEWAY FOR CHINESE OUTBOUND INVESTMENT



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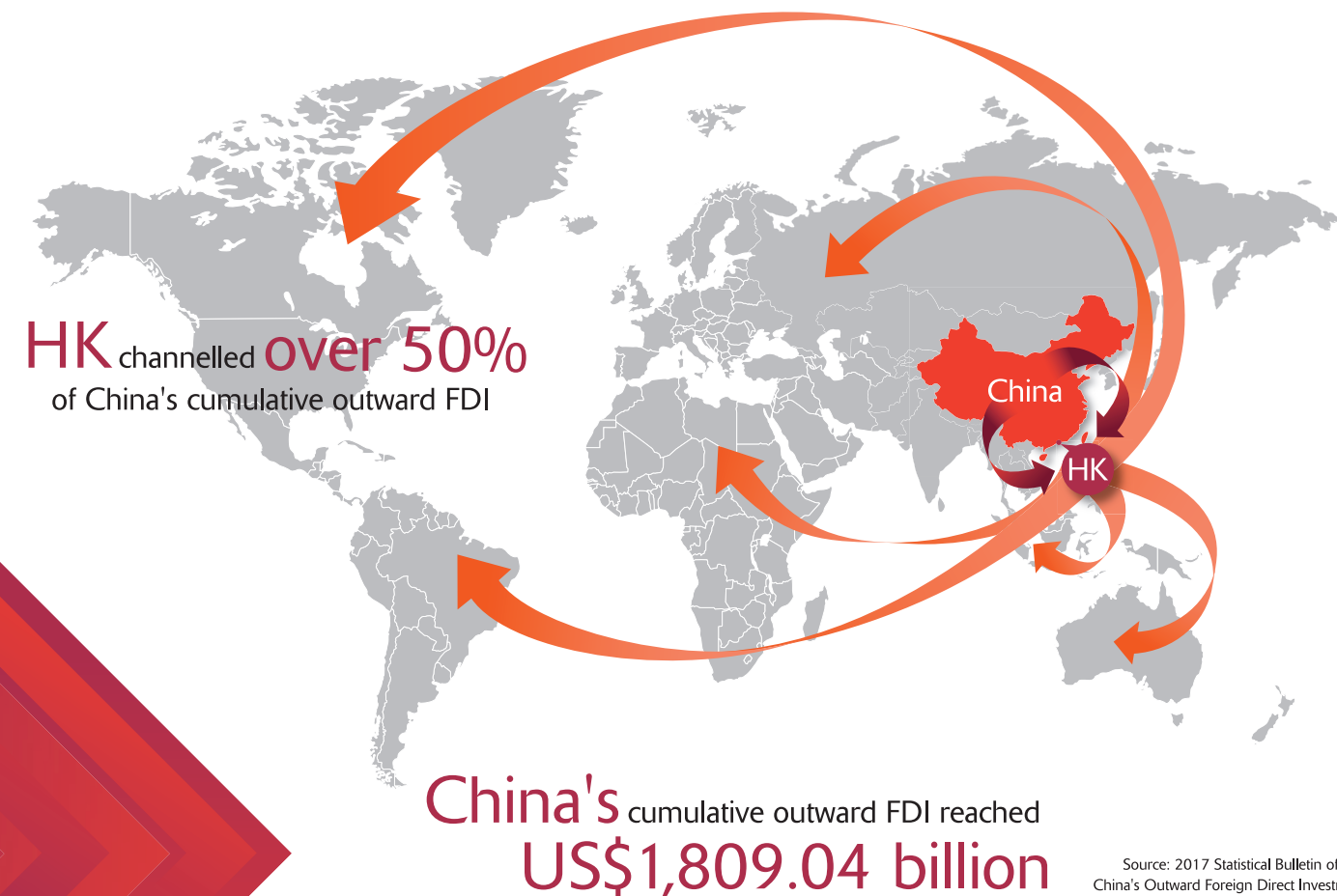
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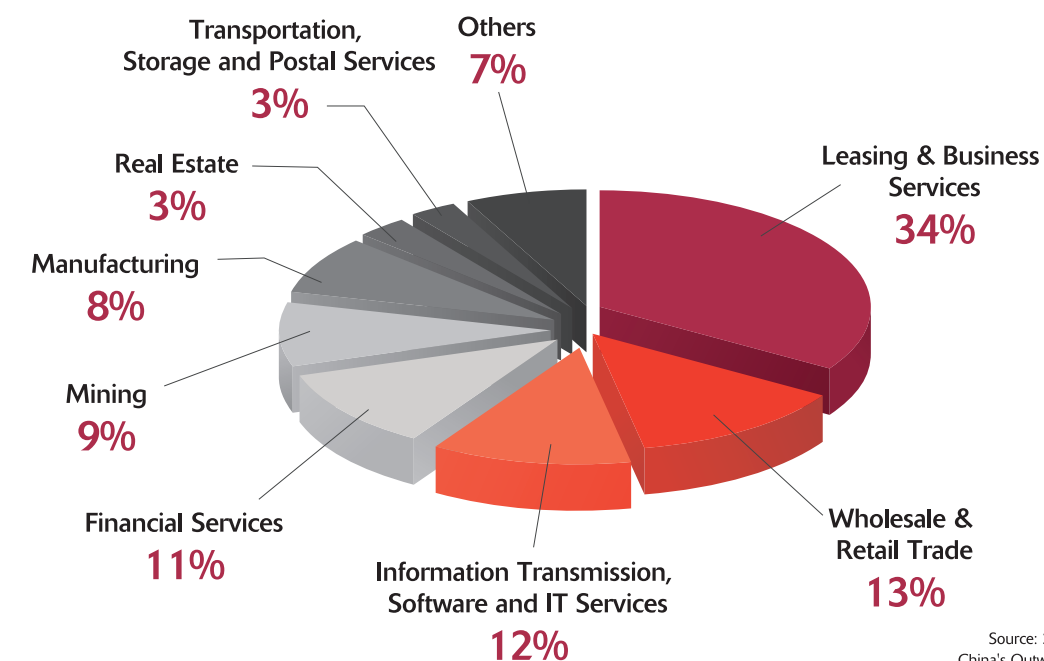


# CHINESE OUTBOUND INVESTMENT BOOM

The China's 13th Five-Year Plan (2016-2020) promotes overseas investment partnerships and innovation as core long-term strategies to facilitate growth and sustainability. In 2017, China ranked as the world's third largest investing nation, using Hong Kong as the key investment route for its outward FDI. Hong Kong accounted for over 50% of China's cumulative outward FDI stock as of end-2017.



## MAJOR SECTOR FOCUS OF CHINESE OUTBOUND INVESTMENT



# HONG KONG SNAPSHOTS

## Diversified Fund Raising Platform

- World's top three IPO markets for nine consecutive years (2009 to 2017), raising USD\$36.7 billion in 2018.
- World's largest offshore RMB liquidity
- 1,100+ mainland companies were listed with a market capitalisation of over HKD 20 trillion in 2018
- Home to about 70 of the world's top 100 banks

## Global Investment Hub

- Leading recipient and source of FDI flows
- Asia's important venture capital and private equity management centre
- Key offshore capital-raising hub for Chinese enterprises
- Premier location as Corporate Treasury Centre with a competitive tax regime
- 3,900+ regional headquarters and regional offices of MNCs
- 1,300+ Chinese mainland companies set up regional headquarters and local offices in Hong Kong
- Prominent fund and asset management centre with access to 5.5 million high net worth individuals in Asia Pacific

## World-class Professional Services Hub

- 1,800+ Certified Public Accountants (CPA) firms and corporate practices
- 4,800+ practising CPAs
- Around 1,000 Hong Kong and foreign law firms with the presence of most global law firms
- 9,000+ practising solicitors plus 1,500+ registered foreign lawyers from 30+ jurisdictions

## Legal Regime

- Rule of law upheld by an independent judiciary
- Ranked 8th out of 140 economies in judicial independence by World Economic Forum in 2018
- Arbitral awards are enforceable in 150+ New York Arbitration Convention contracting members, as well as in Mainland China and Macao SAR
- Preferred venue for arbitration, mediation and domain name disputes resolution with world class legislative framework, independent judiciary and leading international arbitral and mediation institution

## International Network and Connectivity

- At the heart of Asia; half the world's population lies within a five-hour flight of Hong Kong
- The most well-connected international trading centre as well as a major platform for China's foreign trade and investment
- More than 120 airlines operate flights from Hong Kong to about 190 locations worldwide, including some 50 destinations in Mainland China.

