APPLICATION FORM – PRODUCT PROMOTION

製造業拓展活動申請表

CONFIDENTIAL

密件

KIDC

Hong Kong Pavilion 香港館 For categories of <u>Electronics & Electricals</u> ONLY 只適用於**電子及電器**產品類別之申請

The 16th China-ASEAN Expo, Nanning, Guangxi, China 第 16 屆中國-東盟博覽會 中國•南寧

20 - 23 / 9 / 2019

2018 HK\$



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- ◆除註明外,所有資料請以中文填寫 All Information must be completed in **Chinese** unless otherwise stated.
- |◆公司名稱將用作攤位之公司招牌 The "Company Name" will be used to produce fascia board at your stand.
- ◆下列資料將用於印刷大會場刊 The information listed below will be used in the Fair Catalogue.
- ◆請將申請表寄往以下地址 Mail completed application to:

38/F, Office Tower, Convention Plaza, 1 Harbour Road, Wan Chai, HK - Attn: Kalson Ho

截止報名日期 12 / 7 / 2019

Α.	. Company Information 公司資料						
1a.	a. Company Name in English						
1b.	o. 中文公司名稱						
2a.	a. Correspondence Address (English)						
2b.	o. 公司通訊地址 (中文)						
3.	Tel No. 電話	4. Fax No. 傳真					
5.	Email 電子郵件						
6.	Website 網址						
7.	Business Registration Certificate No. 商業登記證號碼						
8.	Name of Holding / Subsidiary Companies in Hong Kong / Outside Hong Kong 香港/境外分公司名稱						
9.	No. of Employees 僱員數目: In Hong Kong 香港 Outside Hong Kong 境外						
10.	No. of Factory Worker 工人數目: In Hong Kong 香港 Outside Hong Kong 境外						
В.	. Nature of Business 業務性質						
1.		3. Wholesaler 批發商 / 分銷商					
4.	☐ Retailer 零售商 5. ☐ Agent 代理商						
6.							
_	☐ Factory outside Hong Kong 生產設施設於看	香港境外 (請註明)					
7.	Others 其他 (Please Specify 請註明)						
C. 1	. Investment / Representative Office in Mainland China 國內三資企業 /	/ 代表辦事處					
1.	☐ Joint Venture 合資 ☐ Wholly-Owned 獨資 ☐ Co-Opera	ntion 合作					
2.	Company Name in Chinese 中文公司名稱						
3.	Address in Chinese 中文地址						
		4. Postal Code 郵編					
5.	Tel No. 電話	6. Fax No. 傳真					
7.	Contact Person 聯絡人	8. Position Held 職位					
D -	.Export Sales Figures for the Past Two Years 過去兩年出口額 (approx	are acceptable 幻動)					
		, , , , , , , , , , , , , , , , , , ,					

2. 2017 HK\$

ve 埻	elopment, e [寫 貴司之	etc. (or you may sei	nd the profile by emo 100 字包括創立年份	ail to <u>gary.fon</u>	@hktdc.	.org)	rry, main business, and future 有關資料等 <i>(或將公司簡介</i>
±,	/导丛主 <u>yt</u>	<u>ary.jong@nktac.org</u>	<i>1)</i>				
	Domestic S	ales Permit 内鉄	許可證				
a	se indicate	if your company ha	as the Domestic Sale	s Permit 貴旨	是否持	有內銷許可證: Yes	有 □ No 否
	nformatio	n of Contact Bors	on for this Dromoti	an 貝頂汗動	→ 1884夕	1	
			on for this Promotic	on 定场沿野	人聊給	入員科 2. Position Held 職位	
	Name	Mr /Ms /Mrs.	(First Name 名稱)	(Last Name	姓氏)	2. POSICIOIT HEID 相似山.	
	中文姓名	-		先生 /小姐	/女士	3. Direct Line 直線電話	i
	Direct Ema	ail 個人電郵*					
			* Email is our pri	mary mode of	contact, so	o please provide an email acc	count that is regularly checked.
	Name of D	elegate(s) 出席是	是項活動之公司代表	長名稱			
	Name	Mr /Ms /Mrs.				Position Held 職位	
			(First Name 名稱)	(Last Name	姓氏)		
	中文姓名			先生 /小姐	<u>/女士</u>	Direct Email 個人電郵	
	Name	Mr /Ms /Mrs.				Position Held 職位	
			(First Name 名稱)	(Last Name	姓氏)		
	中文姓名	-		先生 /小姐	<u>/女士</u>	Direct Email 個人電郵	
(Objective(s	s) of Joining this P	romotion 參加是「	頁活動的主 勇	夏目的		
	☐ Increa	ase of sales 增加錄	背 售額	2.	Gair	n market exposure 獲取市	場經驗
	Condu	uct market study 🛭	市場考察	4.	П Арр	ointment of agent / distrib	outor 委任代理商/分銷商
	_		建立新的業務聯繫	6.	_	nch new products 推出新	
		ote company image		8.	Test	market potential 測試產	品的市場潛力
	☐ Other	s 其他 (Please Sp	ecity 請註明)				
	Product Ca	tegory 產品類別					
	☐ Electr	ical Home Appliand	ces 家庭電器產品	2.	Con	sumer Electronics 消費電	子產品
	Securi	ity Products 保安	玄 口 生 叩	4.	☐ loT,	/ Smart Home System 物耶	絲網 / 智慧家居系統
	_	able Appliances 穿		6.	_	nputer Accessories 電腦周	邊設備
		-	onents 汽車電子配			ers 其他:	
						, all product and brand info 須事先申報及附上品牌証明	rmation must be submitted in 月文件。
			site 現場推廣之品				
<i>a</i> 1	(3)	to se promoted on					

K.Existing Markets of the Products to b Country / Region 國家 / 地區	e Promoted 有關產品的 % of Total Sales 佔總銷售額百分率	現有市場及比重 Country / Region 國家 / 地區	1	% of Total Sales 占總銷售額百分率		
Asia 亞洲		Europe 歐洲	"			
		13. Germany 德國				
 Mainland China 中國內地 Hong Kong 香港 		14. U.K. 英國				
3.		14. U.N. 英國 15. Netherlands 荷	吉哲			
4. Korea 韓國		16. France 法國				
5. Middle East 中東		17. ☐ Italy 意大利				
6. South East Asia 東南亞		17.				
7. Taiwan 台灣		19. Others 其他歐	州間 家			
8. Other Asian Countries 其他亞洲區	別家	Others 其他				
Americas 美洲	<u></u>	20. Africa 非洲				
9. U.S.A. 美國	21. Australasia 大洋					
10. Mexico 墨西哥		ZI. Mastralasia / (/-	F//II			
11.						
12. Others 其他美洲國家						
L. Participation Fee 參展費用						
Double in a tion of the second		А	В	C = A x B		
Participation Format 参展形式		Participation Fee 参加費用	Quantity 數量	Sub-total (HK\$) 合計		
1 9 sqm Standard Booth 九平方米標準展台		HK\$17,700.00		нк\$		
2 Showcase Display 產品展示專櫃		НК\$3,000.00		нк\$		
3 One-page Advertisement in the HK Pa 「香港館」場刊內頁廣告 (全頁)	avilion Fair Catalogue	HK\$1,500.00		нк\$		
·			Total Amount 總額	нк\$		
Participation fee (in full and immediate payr 参展費(全費)應以支票(現票)支付,是 The participant may request for additional facility interpreters, etc. upon or after submission of the Council may at any time request an addition The participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of the participant is liable for the balance due to the submission of	支票抬頭請註明「香港貿易 es and services for the purpos ee Application Form. All reque nal amount to be paid by the p	發展局」。 ses of the Exhibition such as ship sts must be made in writing, tog articipant if the deposit is insuffic	oment of samples, gether with check	extra stand facilities, payment as deposit.		
We (Name of Company) 公司名稱						

hereby apply to join Hong Kong Pavilion at the 16th China-ASEAN Expo, Nanning. We agree to abide by the "Conditions of Participation" as may be amended and updated from time to time set out below by the Hong Kong Trade Development Council (the "Organiser" / "Council" / "HKTDC"). We understand that the information provided by us will be included into the HKTDC's databank and the Organiser can make use of our information for trade promotion purposes or pass on to third parties for promotion of Hong Kong Pavilion at the 16th China-ASEAN Expo, Nanning. We agree that the Organiser bears no responsibility for any error or omission in relation to the information.

申請參加第 16 屆中國-東盟博覽會「香港館」,並同意遵守香港貿易發展局("香港貿發局" / "主辦機構")訂定的參展細則及展覽規例(會被不時修訂或更新)。本公司明白,我們提供的資料將會存儲在香港貿發局資料庫內,並供主辦機構作貿易拓展用,同時亦可轉交其他機構,作為推廣第 16 屆中國-東盟博覽會「香港館」之用。本公司同意,主辦機構毋須負責任何有關該等資料的錯漏。

We hereby declare that the information given in the application form is true and correct. We consent to the Council's checking with Customs and Excise Department and other relevant authorities regarding our trade records. We understand that any false or misleading information given by us to the Council may lead to the rejection of our right to participate in the Exhibition at the Council's sole and absolute discretion.

本公司鄭重聲名所有於申請表上填寫之資料均為真實及正確。本公司同意香港貿發局向香港海關及其他有關當局調查我們的貿易記錄。本公司明白倘若提供任何虛假或欺騙之資料,香港貿發局將有權以其唯一及絕對酌情權拒絕本公司參加展覽會的權利。

We hereby warrant, represent and undertake to the Organiser that the photographs and/or materials provided by us and/or publication by HKTDC of such photographs and/or materials do not and will not in any way whatsoever violate or infringe any third party's rights including all intellectual property rights including but not limited to trade marks, copyrights, designs, names and patents whether registered or otherwise. We hereby acknowledge and irrevocably undertake to fully indemnify the Organiser and/or its agents, representatives, contractors and employees against all costs, expenses and damages arising from any third party's claim of infringement against us and / or the Organiser and / or the Organiser's agents, representatives, contractors or employees of such third party's rights. 我們在此向主辦機構保證、表示及承諾,我們提供的相片及/或資料及/或香港貿發局發布該等相片及/或資料没有及不會違反或者侵犯 任何第三者的權利包括所有知識產權(包括但不限於商標、版權、設計、名字和專利,無論是否註冊)。我們在此向主辦機構確認和不可 撤銷地承諾,我們將完全彌補主辦機構以及其代理人、代表人、承辦商和僱員就任何有關第三者向我們及/或主辦機構以及其代理人、 代表人、承辦商和僱員採取任何關於侵犯第三者權利的申索之所有費用、開支和賠償。 If you do not wish to have your information pass on to third parties for promotion of Hong Kong Pavilion at the 16th China-ASEAN Expo, Nanning, please $\sqrt{}$ against the box. 若貴公司不欲將有關資料轉交其他機構作為推廣第 16 屆中國-東盟博覽會「香港館」之用,請在此空格內加上√號。 Company Stamp & Authorised Signature Date 公司印章及負責人簽署 日期

Position

職位

Full Name of Authorised Signer

負責人姓名

1. **DEFINITIONS**

In these Conditions of Participation and the Application Form, save as the context otherwise requires:

"Applicant" means the company named in Section A of the Application Form.

"Application" means the application by the Applicant to participate in the Hong Kong Pavilion at the Exhibition, made by submitting the Application Form together with all necessary payments to the Council.

"Application Form" means the application form to which these conditions are annexed.

"Booth" means a booth in the Hong Kong Pavilion at the Exhibition which the Council licenses the Participant to use for the duration of the Exhibition. "Conditions" means these Conditions of Participation as amended by the Council

from time to time.

"Council" means the Hong Kong Trade Development Council.

"Delegate(s)" means the individual(s) named in Section E of the Application who is/are nominated by the Participant to attend and represent it at the Exhibition.

"Executive Director" means the Executive Director appointed by the Council from time to time:

"Exhibition" means the fair or exhibition named in the Application Form

"Hong Kong" means the Hong Kong Special Administrative Region of the People's Republic of China.

"Hong Kong Pavilion" means the pavilion organised by the Council to accommodate all participants, which will be built on a specified location assigned by the fair/exhibition organiser;

"Initial Deposit" means an amount equal to 40% of the Participation Fee expressed as item C of Section I of the Application Form and where applicable, the shipping deposit expressed as Item E of Section I of the Application Form.

"Optional Participation Expenses" means the amount payable by each Participant for additional facilities and services such as shipment of samples, extra stand facilities and interpreters, provided by the Council at its request, which amount shall be determined by the Council.

"Participant" means the Applicant after its Application has been accepted by the Council

"Participation Fee" means the amount payable by the Participant to the Council for the right to participate in the Hong Kong Pavilion at the Exhibition, as specified in Section I of the Application Form.

"Products" means the goods described in Section G of the Application Form and which the Council agrees to accept for exhibiting at the Booth during the

"Project Manager" means the project manager for the Hong Kong Pavilion at the Exhibition appointed by the Council.

"Publicity Material" means all and any promotional gifts, catalogues, pamphlets, advertising and publicity material whatsoever which the Participant wishes to display, distribute or use at or for the purpose of the Exhibition.

"Related Companies" in respect of the Applicant or Participant means its holding companies, subsidiaries and subsidiaries of its holding companies

2. ACCEPTANCE

- The Applicant must be a Hong Kong entity with a valid Hong Kong business registration certificate with substantial operations in Hong Kong.
- (b) The Executive Director, on behalf of the Council, may in his absolute discretion accept or reject the Application without providing any reasons therefore
- (c) The Applicant represents and warrants that none of its Related Companies, associates, or persons or companies that are effectively under its control has associates, or persons in companies that are electrically indice its continuous applied to participate in the Hong Kong Pavilion at the Exhibition. The Council has an absolute discretion to reject the Application or withdraw its acceptance of the Application if the Applicant shall have breached this warranty and representation.

3. PAYMENT

- Upon submission of its Application, the Applicant shall pay to the Council such amounts and in such manner as set out in Section I of the Application Form.
- (b) If the Applicant has requested for additional facilities and services in accordance with Section I of the Application Form, it shall further pay to the Council upon submission of its written request for such services and facilities:
 - such amount as the Council in its sole discretion considers appropriate deposit for the Optional Participation Expenses if such request is made prior to the commencement of the Exhibition; and
 - the full amount of the Optional Participation Expenses if such request is made on-the-spot during the Exhibition (see paragraph 3(e) below).
- (c) If the Application is rejected, the Council will within 30 days of the date of (d) If the Application is rejected, the Council, which is dependent in the Applicant all amounts received by it from the Applicant pursuant to paragraphs 3(a) and 3(b) above without interest.

 (d) When the Application is accepted by the Council, the Applicant will become a Participant. If it subsequently wishes to withdraw its participation, it may do so by
- notice in writing to the Council whereupon the Participation Fee will be forfeited by the Council. All Optional Participation Expenses paid by the Participant for the optional and additional facilities and services will be refunded to the Participant within 30 days of the date of notice of withdrawal of its participation provided these
- within 30 days of the date of notice of withdrawal of its participation provided these expenses have not been incurred by or on behalf of the Participant.

 (e) The Participant may request for additional facilities and services on-the-spot during the Exhibition but all fees in relation to such request must be paid in full by the Delegates before the additional facilities and services are provided by the Council or its contractor. All such requests must be made in writing to the Council
- If the Participant requests the Council or its recommended travel agent (the "Agent") to reserve hotel accommodation for its Delegates, the Participant shall pay to the Council or the Agent such amount as the Council or the Agent may deem appropriate as deposit which shall be at least equal to the first night's accommodation charges at the hotel. The Council or the Agent will endeavour to reserve accommodation in its name for the Delegates and on reserving the accommodation, pay to the hotel the amount which it has received from the Participant. received from the Participant.
 - The Delegates shall settle with the hotel directly the balance in full of all charges incurred by them at the hotel when they check out from the hotel.
 - The Participant shall indemnify the Council against all liabilities incurred by its Delegates in connection with the hotel and shall on demand pay to the Council immediately all amounts claimed by the hotel against the Council in respect
- In no case will action be taken by the Council until and unless the respective amounts payable pursuant to this paragraph 3 and Section I of the Application Form have been paid in full to the Council. (a) i.
 - If the Council requests any additional amount to be paid by the Applicant/Participant, no further action will be taken by the Council until and unless such additional amount has been paid in full to it.
- (h) All payments by the Participant to the Council shall be made promptly without any deduction, set-off or counterclaim
- All requests by the Participant for any additional facilities and services are subject to the Council's ability to procure such facilities and services. The Council does not warrant or represent that it will be able to procure any such facilities or services. If the Council is unable to procure the requested facilities or services, it will as soon as practicable inform the Participant and will refund to the Participant any amount received by it in relation to such requested facilities or services.
- The Council accepts no liabilities and gives no warranties or representations in respect of the quality, standard, fitness for any purpose, timing of the provision or otherwise of any of the facilities or services provided by the Council at the Participant's request.
- (k) The Council shall have discretion to deduct from the deposit paid for Optional Participation Expenses under paragraph 3(b) against any losses or expenses incurred by it by reason of the failure of the Participant to comply with the Conditions or supplying false or misleading information to the

CONDITIONS OF PARTICIPATION

(i) The Participant shall reimburse the Council of all Optional Participation Expenses paid on its behalf. If, in the opinion of the Council, the deposit paid for Optional Participation Expenses under paragraph 3(b) is or will likely be insufficient to pay for all the actual expenses to be incurred by the Council, the Council may at any time request an additional amount to be paid by the Destrictions the bits in the highest effect. Council in Council in the Council may at any time request an additional amount to be paid by the Participant which, in the opinion of the Council, is sufficient to pay for such actual expenses. The Participant shall, within 5 days of receiving such request, pay the requested amount to the Council. No further action will be taken by the Council until and unless such additional amount has been paid

SETTLEMENT OF ACCOUNTS

- The Council will issue a statement of account to the Participant setting out the actual cost of the provision of any additional facilities and services, the amount of deposit paid for Optional Participation Expenses and the balance due to the Council (where the actual cost exceeds the deposit) or the amount of refund to the Participant (where the actual cost is less than the deposit).
- (b) The Participant shall pay to the Council the amount due to the Council as shown on the statement of account within 14 days of its receipt. A surcharge of 2% per month will be imposed on any outstanding amounts after the due date for payment.
- (c) The Council will refund the amount to be refunded to the Participant as shown on the statement of account on delivering the statement of account to the Participant
- (d) The Council reserves the right to offset any balance to be refunded to the Applicant/Participant against any outstanding liabilities due by the latter to the Council in relation to their participation in the Council's other activities.
- (e) No interest will be payable by the Council in respect of any refund amounts to the Applicant/Participant.

BOOTH

- (a) The Council will in its absolute discretion allocate 1 Booth to the Participant by way of a licence for the exhibition of its Products. The Participant shall have no claims whatsoever against the Council in respect of any loss or damage suffered by the Participant and/or its officers, representatives, agents and employees (including without limitation any loss or damage arising from any liability incurred to third party) howsoever caused by the location, construction or material of the Booth allocated to it unless such loss or damage involves death or personal injury resulting from the negligence of the Council.
- (b) The Participant shall not assign its licence to occupy the Booth or part with the possession of or permit any third party to occupy the Booth or any part thereof regardless of the relationship between the third party and the Participant.
- (c) In the interests of maintaining a high standard of presentation at the Exhibition and a favourable image of Hong Kong as a whole, the Project Manager may in his absolute discretion require the Participant to withdraw or after in any way the presentation of any Products or Publicity Material.
- (d) No alteration or addition to the Booth or its fittings may be made by or on behalf of the Participant without the prior permission of the Project Manager.
- (e) The Participant must not obstruct or cause to be obstructed any entrances to or passage to or passage ways in the Exhibition.

PARTICIPATION IN THE EXHIBITION

- The Participant must be represented at the Exhibition by at least 1 Delegate
- (b) Any Delegate nominated to represent the Participant at the Exhibition must be a senior executive of the Participant.
- (c) The Participant shall ensure that :
 - i. at least one Delegate shall be in attendance at its Booth at all times when the Exhibition is open to visitors;
 - each of its Delegates shall be fully conversant with the Products and shall be duly authorised to negotiate and conclude contracts for the sale of the Products:
- its Delegates shall comply with the Conditions and with all direction which the Project Manager may from time to time give in connection wi any matter appertaining to the Exhibition.
- (d) The Council reserves the right in its absolute discretion and without giving any reasons to require the Participant to replace any of its Delegates forthwith.
- (e) The Participant shall use its best endeavours to uphold the reputation of the Council and to promote the success of the Hong Kong Pavilion at the Exhibition.
- The Participant shall abide by the regulations contained in the official application form submitted to the organisers of the Exhibition by the Council on behalf of the Participant. Such regulations are deemed to be an integral part of the Conditions.

PRODUCTS

- (a) The Council shall have an absolute discretion to accept or reject any of the Participant's products for exhibiting in the Hong Kong Pavillion at the Exhibition without providing any reasons therefore.

 (b) The Participant may only exhibit Products which are manufactured in Hong
- Kong or made by Hong Kong entities.
- (c) The Participants warrants that (i) the Products and the packaging, and (ii) all information, statements, photographs and illustration provided for publication of mission catalogue and/or other publicity materials thereof do not in any way whatsoever violate any third party rights including without limitation trade marks, copyrights, designs, names and patents whether registered or attention. otherwise.
- (d) The Participant undertakes not to display anything which is unlawful, in breach of any person's intellectual property, harmful, threatening, violent, offensive, defamatory, libelous, scandalous, seditious, vulgar, obscene, indecent, invasive of another's privacy, hateful, racially, ethnically or otherwise objectionable.
- (e) The Participant warrants that (i) the Products and the packaging, and (ii) all The Failupain wantants that (i) the Floudus and the packaging, and (ii) information, statements, photographs and illustration provided for publication of mission catalogue and/or other publicity materials thereof do not in any way whatsoever violate any applicable laws, rules and regulations of the importing countries.
- (f) The Participant shall be solely responsible for and shall settle all expenses and liabilities incurred by it in relation to its participation in the Hong Kong Pavilion at the Exhibition including without limitation all shipping and transportation charges, customs duties, handling charges and other costs and expenses arising from the shipment or any other mode of transportation of the Products in connection with the Exhibition. If the Council pays any of such charges, duties, costs or expenses on behalf of the Participant it shall be entitled to reimbursement from the Participant on demand and may offset any amount held by it on behalf of the Participant against such payment.

BUSINESS PRACTICES

- (a) The Participant warrants and agrees that it will conduct itself and carry out its business in the Exhibition according to the ethical business practices. The Council may provide the guidelines regarding such ethical business practices to be observed by the Participant from time to time.
- (b) The Participant agrees that it will immediately withdraw any products or publicity materials, or stop promoting any products or services in any particular manner, which in the absolute discretion of the Project Manager, is inconsistent with ethical business practices, or may affect the image of Hong Kong or the Hong Kong Pavilion, upon notice of the Project Manager. (c) The Participant agrees that it will be responsible for the repair, replacement
- or full refund of any products sold at the Exhibition if the product is returned to the Participant within 30 days from the date of sale. Any such request for repair, replacement or refund shall be processed expeditiously by the Participant, and in any event not longer than 30 days from the date of return

PUBLICITY

The Council will arrange for such publicity for the Exhibition as it shall in its absolute discretion deem fit. No Participant, Delegate or other officer, representative, agent or employee of the Participant shall give or cause to be given any interview, public announcement, press statement or any other publicity hatsoever in relation to the Hong Kong Pavilion at the Exhibition

10. INFORMATION

- (a) During the Exhibition the Delegate shall provide the Council with such information as to the business results of the Participant in the Exhibition as the Project Manager may from time to time request. Such information will not be divulged to third parties without the Participant's approval, save in relation to collective figures in respect of all or a majority of the persons or companies participating in the Exhibition.
- (b) At the conclusion of the Exhibition the Delegates shall complete questionnaires on the activities performed and the business carried out by the Participant during the Exhibition for the information of and further action

11. TERMINATION OF RIGHT TO PARTICIPATE

- (a) Without prejudice to the Council's other rights and remedies, the Council has the right to terminate forthwith by notice the Participant's right to participate in the Hong Kong Pavilion at the Exhibition on or following the occurrence of any of the following events:
 - if the Participant or any of its Delegates, officers, representatives, agents or employees commits a breach of any of the Conditions; if the Participant, being a body corporate, enters into liquidation whether
 - compulsorily or voluntarily or compounds with its creditors or has a receiver appointed over all or any part of its assets or if the Participant, being a sole proprietorship or partnership, becomes or one of its members becomes bankrupt or insolvent or enters into any arrangements with its creditors;
 - if the Executive Director in his absolute discretion decides that such right shall be terminated;
- (b) The Participant's right to participate in the Hong Kong Pavilion at the Exhibition shall automatically terminate in the event that all its Delegates are refused entry visa or entry permit to the country or place where the Exhibition shall be held by any competent authorities.
- (c) In the event that the Participant's right to participate in the Hong Kong Pavilion at the Exhibition is terminated, any expenses incurred by the Council for and on behalf of the Participant prior to such termination and all other expenses reasonably incurred by the Council as a consequence of such termination shall be paid on demand by the Participant to the Council.
- termination shall be paid on demand by the Participant to the Council.

 (d) The Council reserves the right to terminate the Exhibitor's right to participate in any future Hong Kong Pavilion at the Exhibition if the Exhibitor is found to have committed any act including but not limited to failing to respect intellectual property rights of any other party, non-compliance with product safety, environmental laws and/or any other act which, in the sole opinion of the Organiser of the Exhibition and the Council, might damage the reputation and/or image of Hong Kong, its industries, the fair, the Organiser of the Exhibition and/or the Council or if the Executive Director in his absolute discretion decides that such right shall be terminated.

12. CANCELLATION

The Council reserves the right to cancel the Hong Kong Pavilion at the Exhibition at any time without incurring any liability whatsoever to the Participant and its Delegates if circumstances outside the reasonable control Participant and its Dereglates in incluminatives outside the teasonative control of the Council (including but not limited to war, embargo, civil unrest, terrorist attacks, legal proceedings or government regulations) make it in the sole opinion of the Council (which opinion shall be conclusive) impossible, impractical or undesirable for the Council to participate in or hold the Exhibition

13. EXCLUSION OF LIABILITY

- The Council shall not be liable for any loss, damage or personal injury howsoever suffered by or caused to the Participant or its Delegates, officers, representatives, agents, employees or any third party, or its Products or other property in the course of or in relation to the Exhibition, unless such loss, damage or personal injury shall be caused by any breach by the Council or its employees of the Conditions.
- (b) The Council assumes no responsibilities for any introduction or transaction made between the Participant and any third party during or as a result of the
- (c) The Participant shall be responsible for effecting all insurance coverage necessary in connection with its participation in the Hong Kong Pavilion at the Exhibition including but not limited to insurance in respect of the Products,
- its other property and its Delegates (including travel and medical insurance).

 (d) The Participant undertakes to indemnify and at all times hereafter to keep indemnified the Council from and against all liabilities, actions, proceedings, also appears to the council from the co claims, damages, costs and expenses whatsoever which it may suffer or incur by reason of or in relation to any act, omission or default by the Participant or its Delegates, officers, representatives, agents and employees in the course of or in relation to the Exhibition.

14. CONFIDENTIAL INFORMATION

The Participant shall not disclose or permit to be disclosed to any person or otherwise make use of or permit to be made use of any information relating to the business or affairs of the Council or other participants in the Exhibition which has been acquired by reason of the Participant's participation in Hong Kong Pavilion at the Exhibition.

No failure or delay by the Council in exercising or enforcing any right or power hereunder shall operate or be construed or operated as a waiver thereof. No waiver of any breach shall be construed as a waiver of any continuing or subsequent breach.

16. NOTICE

- (a) Every notice or demand shall be in writing but may be given or made by post, cable, telex, fax or email.
- (b) Every notice or demand to be given by the Council may be sent to the address of the Participant stated in its Application Form. Every notice to be given by the Participant to the Council shall be sent to the offices of the Council at 38th Floor, Office Tower, Convention Plaza, 1 Harbour Road, Hong Kong
- (c) Every notice or demand shall be deemed to have been received in the case of a telex, fax oremail, at the time of despatch, and in the case of a letter three days after the posting of the same by prepaid post.

17. GENERAL

- (a) Nothing in the Application Form or the Conditions shall create or be deemed to create a partnership or the relationship of principal and agent or employer and employee between the Council and the Participant.
- (b) The Application Form and the Conditions embody and set out the entire agreement and understanding of the parties and supersede all prior oral or written agreements, understandings or arrangements between the Council and the Applicant relating to the Exhibition.
- and the Applicant relating to the Exhibition.

 (c) The Council reserves the right to alter and amend any of these Conditions and to issue additional rules and regulations (including but not limited to the participants' manual) at any time it considers necessary for the orderly operation of the Exhibition. The amended Conditions and the additional rules and regulations shall be sent to the Participant and become effective immediately. The Participant will be deemed to have notice of the same and have accepted the amended Conditions and the additional rules and regulations. The Participant acknowledges that the Council shall have the right to interpret these Conditions additional rules and regulations to rether the conditions additional rules and regulations together. right to interpret these Conditions, additional rules and regulations together any amendments thereof. All interpretations of these Conditions, any additional rules and regulations, and any amendments thereof by the Council shall be final and binding on the Participants.

18. <u>GOVERNING LAW</u>
The Application Form and the Conditions shall be governed by and construed in all respects in accordance with the laws of Hong Kong and all the parties agree to submit to the non-exclusive jurisdiction of the Hong Kong court.