第 54 屆中國(廣州)國際美博會·春季 2020 年 3 月 10 - 12 日

感謝 貴司對第 54 屆中國(廣州)國際美博會·春季之興趣。請參閱以下基本資料·另附上詳細之參展資料及活動申請表以便 貴司作參考:

- 申請者必須為持有有效香港商業登記證的香港公司,並在香港進行實質的經營活動。所有展品應於香港生產或由香港公司製造。
- 各類形式參展費用:

形式	費用		
9 平方米標準攤位			
(包括設施 : 產品展示櫃、層板、桌椅、射燈及公	港幣22,600元		
司招牌等)	を第22,000元		
每位參展商最多只可申請 8 個標準展台			
光地			
面積以 9 平方米為單位,不少於 36 平方米及不多於	港幣2,550/平方米		
72 平方米			
產品展示專櫃	港幣3,000元		
香港館場刊廣告(全頁)	港幣1,000元		

申請表正本必須填寫妥當·並附上負責人簽名及公司印章·建同香港商業登記證副本、產品目錄乙份及參展費的支票於2019年11月13日(星期三)前交回香港貿易發展局·地址為:

香港灣仔港灣道1號會展廣場辦公大樓38樓香港貿易發展局製造業拓展部Miss Jeffy Ho收

- * 支票必須劃線·抬頭請寫「香港貿易發展局」。 資料不全或未附支票的申請一概不獲受理。
- 本局有權決定接納及選擇哪些公司參展。本局將以書面通知貴公司的申請結果。
- 申請者必須聲明及保證,與其有關聯的公司、聯營機構、人士或實際上由其操控的公司,並沒有申請在此展覽會的香港館參展。倘若申請者違反這項保證及聲明,本局有權拒絕其申請或撤回批准其參展的決定。
- 申請者必須確保其展示產品沒有侵犯第三者知識產權,包括商標、版權、設計、名字及專利等。如有發現侵權之行為,本局有權拒絕該公司之參展申請。

如有任何查詢·請聯絡本人(電話 : 2584 4030) 或何小姐 Miss Jeffy Ho (電話 : 2584 4135)。

香港貿易發展局 製造業拓展部貿易推廣主任 陳百竣 謹啟



第 54 屆中國(廣州)國際美博會 2020 年 3 月 10 - 12 日

主辦單位 : 廣東省美容美髮化妝品行業協會

廣州佳美展覽有限公司上海騰美展覽有限公司

展會網頁 : http://www.chinainternationalbeauty.com/

地點 : 廣州市中國進出口商品交易會館

廣州市海珠區閱江中路 380 號

「香港館」位置 : 琶洲展館 B 區 11.2 展廳

開放時間 : 3月10至11日 上午10:00-下午16:30 (暫定) 3月12日 上午10:00-下午15:00

52 屆成績 : 共約 3,800 參展商,買家入場數超過 96 萬人次

(2019年3月)

展品類別 : 化妝品、美容護膚品、美髮用品、美容美髮儀器、香薰及香水、香精及香料、

美體內衣、中藥美容及形象設計等

參展類別 : 9 平方米標準展台:港幣 22,600 元正

包括基本設施如公司招牌、陳列設備、射燈、桌椅、地毯、整體佈置等

- 免費無線上網服務 (供應與否由貿發局最終決定)

每位參展商最多只可申請8個標準展台

光地:港幣 2.550/平方米

- 免費無線上網服務 (供應與否由貿發局最終決定)

- 光地面積以 9 平方米為單位 · 不少於 36 平方米及不多於 72 平方米
- 光地租金不包括電費、地毯及傢俬
- 光地搭建設計圖須交本局批核,其中爲保持「香港館」統一形象,光地 展商必須在展台設計中加入貿發局指定的「香港館」標牌,以突顯香港 館形象
- 香港館內靠近主入口位置,將預留予具備「香港館」形象設計的展位

產品展示專櫃:港幣 3,000 元正 (*參加產品展示專櫃需視乎展出產品可否進口中國而定)

- 0.5 米(長) x 0.5 米(闊) x 0.5 米(高)
- 參展商公司資料可免費刊載於香港館場刊
- 代收買家名片
- 去程運費 (香港到廣州)

「香港館」場刊廣告(全頁):港幣 1,000 元正

位置: 設於「香港館」內(琶洲展館 B 區 11.2 展廳)

截止申請日期 : 2019 年 11 月 13 日 (星期三)

聯絡人 : 何青霞小姐

電話: 2584 4135

電郵: jeffy.ch.ho@hktdc.org

陳百竣先生

電話: 2584 4030

電郵: eric.pc.chan@hktdc.org

備註:

(一) 參展費請以劃線支票繳付,抬頭請註明「香港貿易發展局」。

(三) 展位分配會在參展商簡介會中進行。選擇展位的次序以參展商的申請面積排列,較大者會先選,並如此類推。面積相 同者則會按其公司英文名稱的字母順序排列成一份名單,與會的參展商會以名單的順序隨機抽出選擇展位的次序。

(四) 請於截止日期前把填妥的申請表格連同所需費用及商業登記證副本寄回下列地址:

香港灣仔港灣道1號會展廣場辦公大樓38樓

香港貿易發展局 製造業拓展部

Ms. Jeffy Ho 收



Deadline: 13 Nov 2019

APPLICATION FORM - PRODUCT PROMOTION

China International Beauty Expo (Guangzhou) Spring 2020

第 54 屆中國 (廣州) 國際美博會 - 春季

10 - 12 / 3 / 2020



Important

- ◆ 除註明外,所有資料請以<u>中文</u>填寫。 All Information must be completed in <u>Chinese</u> unless otherwise stated.
- ◆ Entry for "Company Name in English" will appear on the fascia board at your booth 公司名稱將用作攤位之公司招牌
- ◆ 下列資料將用於印刷大會場刊。 The information listed below will be used in the Fair Catalogue.
- ◆ When submitting your application, please include a copy of your Business Registration 請附上商業登記副本及寄往以下地址
- ♦ Mail completed application to: 38/F Office Tower, Convention Plaza, 1 Harbour Road, Wan Chai, HK Attn: Ms. Jeffy Ho

	man completed application to: 00/1 0	ince rower, convention i	uzu, i marbour Rouu,	vian onal, fix - Atti. Ms. ochy 110			
A.	公司資料 Company Information						
1a.	公司名稱						
1b.	Company Name						
2.	公司登記地址 Registered Office Address	(中文)					
		(Fraliah)					
	通訊地址	(中文)					
	Correspondence Address 同上 Same as above	(English)					
	口品下 Saule as above						
3.	電話 Tel No.		4. 傳	真 Fax No.			
5.	電子郵件 Email						
6.	網址 Web Site						
7.	商業登記證號碼 Business Registratio	왕號碼 Business Registration Certificate No.					
8.	香港/境外 分公司名稱 Name of Holdi	e Hong Kong					
9.	職員數目 No. of Office Worker	香港 In Hong Kong		5外 Outside Hong			
10.	工人數目 No. of Factory Worker	香港 In Hong Kong		外 Outside Hong			
В.	國內三資企業 / 代表辦事處 Investi	ment / Representative C	office in Chinese ma	inland			
1. 2.	☐ 合資 Joint Venture中文公司名稱 Company Name in Chi	□ 獨資 Wholly-Owned	_	o-Operation			
3.	中文公司名稱 Company Name III Chil						
ა.	平文地址 Address III Chinese			4. 郵編 Postal Code			
5.	電話 Tel No.		6. 傳真 Fax				
7.	聯絡人 Contact Person		8. 職位 Posit				
٠.	·····································		O. 利政刊业 I OSII				
C.	業務性質 Nature of Business						
1.	□ 入口商 Importer	2. 🗌 出口商	Exporter	3. □ 轉口商 Re-Exporter			
4.	☐ 生產商 Manufacturer						
	□ 生產設施設於香港 Factory in He	ong Kong	□ 生產設施設於	香港境外 Factory outside Hong Kong			
			(請註明 Please Sp	pecified)			
5.	☐ 其他 Others (請註明 Please Specential)	ified)					
D.	過去兩年出口額 Export Sales Figur	res for the Past Two Yea	urs(約數 approx. ar	e acceptable)			
_				HK\$ 港幣			
1.	2017 HK\$ 港幣		2. 2018	111V中 /67 市			

E.	是項活動之聯絡人資料	Information of Contact	Person for t	his Pro	motion	
,	1 > 1 > 6					職位 Position
1a.	中文姓名		先生//	小姐/女-		
1b.	Name	(名稱 First Name)	(姓氏 Last	Name)		直線電話 Direct Tel No.
4.	電子郵件 Email				5.	直線傳真 Direct Fax No.
F.	公司簡介 Company P	rofile				
		、主要業務範圍及未來發, nt, brief history, main busii				
G. 1.	出席是項活動之公司A 姓名 Mr./Miss/Mrs.	、表名稱 Name of Delegat _先生/小	e(s) ·姐/女士		Position H 遊證件種	eld 類 Type of Travel Document Held
_		,	st Name)			
2.	姓名	先生/.	小姐/女士		osition H	
	Mr./Miss/Mrs.	(名稱 First Name) (姓氏 Las	st Name)	所持旅	遊證件種	類 Type of Travel Document Held
Н.	冬加是項活動的主要目	的 Objective(s) of Joinir	na this Prom	otion		
1.	□ 增加銷售額 Increa		J	2.	獲取市	ī 場經驗 Gain Market Exposure
3.	□ 市場考察 Conduct			4.		理商 / 分銷商 Appointment of Agent/Distributor
5.	□ 建立新的業務聯繫	Establish New Contacts		6.] 推出新	f產品 Launch New Products
7.	□ 推廣公司形象 Pror	note Company Image		8.	□ 測試產	品的市場潛力 Test Market Potential
9.		明 Please Specified)				
l.	產品類別 Product Ca	tegory				
	化妝品、浴室用品及個	·			成衣 G	arments
		& Personal Care Products				美體內衣 Body Shaping Lingerie
	□ 化妝品 Cosme				Ш	服裝飾品及配件 Clothing Accessories
	_ : : : : : : : : : : : : : : : : : : :	kin Care Products				(請註明 Please specify)
	□ 香水 Perfume					
	□ 香薫 Aroma□ 美髮品 Hair C	are Products				其他 Others (請註明 Please specify)
		Skin / Hair Care Accessorie	26			共他 Others (調証明 Flease specify)
	<u> </u>	Skin / Hair Care Equipment				
		osmetics Packaging				
		請註明 Please specify)			其他 O	thers (請註明 Please specify)
						
D 112	# # Drandnam=/=\					
	2名稱 Brandname(s)					
传 品	,詳情 Details of Exhibits					

]

J. 有關產品的現有市場及比重 Ex	isting Markets of the Products	to be Promoted	
國家/地區 Country / Region 亞洲 Asia	佔總銷售額百分率 % of Total Sales	國家/地區 Country / Region 歐洲 Europe	佔總銷售額百分率 % of Total Sales
 1.		13.	
2. 📗 香港 Hong Kong		14. 🔲 英國 U.K.	
3. 🗌 日本 Japan		15.	
4. ☐ 韓國 Korea		16. 🗌 法國 France	
5.		17. 🗌 意大利 Italy	
6.		18. □ 西班牙 Spain	
7. 台灣 Taiwan		19. U 其他歐洲國家 Others	
8. ☐ 其他亞洲國家 Other Asian C	Countries	其他 Others	
美洲 Americas		20. □ 非洲 Africa	
9. ☐ 美國 U.S.A.		21. 大洋洲 Australasia	-
10. □ 墨西哥 Mexico			
11. □ 巴西 Brazil			
12. □ 其他美洲國家 OthersK. 参展費用 Participation Fee			
Booth Size	No. of Booth(s)	Participation Fee /Booth	Total Amount
攤位面積 9 平方米	攤位數量	参展費 (每攤位計) HK\$22,600	合計 HK\$
Raw Space	Size	Participation Fee / sqm	Total Amount
光地	光地面積	參展費(每平方米計)	合計
不可少於 36 平方米 Showcase Display	No. of Showcase(s)	HK\$2,550 Participation Fee /Showcase	HK\$ Total Amount
產品展示專櫃	展櫃數量	参展費 (每櫃位計)	合計
0.5 米(長) x 0.5 米(闊) x 0.5 米(高)		HK\$3,000	HK\$
Advertisement in HK Pavilion Mission Catalogue 香港館場刊廣告	No. of Page(s) 廣告頁數	Participation Fee /Page 參展費 (每頁計)	Total Amount 合計
彩色全頁: 150 毫米(闊) x 210 毫米(高)		HK\$1,000	HK\$
*由於場地面積有限,每位參展商最多	5只可申請 8 個標準展台或 72 平方米	长光地。 Total 總計:	HK\$
缴款日期 Due Date: 13 Nov 201	9 (Wednesday)		
to "Hong Kong Trade Development Cou	ncil". We certify that all of our promotic locuments / permits to HKTDC for record	n fee (in full payment) should be payable by onal products had been qualified for importing d. 茲證明本公司於是次展覽會內推廣的產品至	to the Chinese mainland.
We (Name of Company) hereby apply to participate in the Exhibition documents forming part of the Application F		Fee is non-refundable and agree to be bour ached Conditions of Participation.	nd by the provisions of all
checking with Customs and Excise Departs will lead to the rejection of our right to particle.	ment of our trade records. We understancipate in the Exhibition.	correct to the best of our knowledge. We not that any false or misleading information g and the Council can make use of our inform	iven by us to the Council
Company Stamp & Authorized Signature _		Date 日期	
公司印章及負責人簽署			
Full Name of Authorized Signature 負責人	姓 名	Position Held 職位	

CONDITIONS OF PARTICIPATION

1. **DEFINITIONS**

In these Conditions of Participation and the Application Form, save as the context otherwise requires:

"Applicant" means the company named in Section A of the Application Form "Application" means the application by the Applicant to participate in the Hong Kong Pavillon at the Exhibition, made by submitting the Application Form together with all necessary payments to the Council.

"Application Form" means the application form to which these conditions are

"Booth" means a booth in the Hong Kong Pavilion at the Exhibition which the Council licenses the Participant to use for the duration of the Exhibition. "Conditions" means these Conditions of Participation as amended by the

Council from time to time. "Council" means the Hong Kong Trade Development Council.

"Delegate(s)" means the individual(s) named in Section E of the Application Form who is/are nominated by the Participant to attend and represent it at the Exhibition.

"Executive Director" means the Executive Director appointed by the Council

"Exhibition" means the fair or exhibition named in the Application Form

'Hong Kong" means the Hong Kong Special Administrative Region of the People's Republic of China.

"Hong Kong Pavilion" means the pavilion organised by the Council to accommodate all participants, which will be built on a specified location assigned by the fair/exhibition organiser;

"Initial Deposit" means an amount equal to 40% of the Participation Fee expressed as item C of Section I of the Application Form and where applicable, the shipping deposit expressed as item E of Section I of the Application Form.

"Optional Participation Expenses" means the amount payable by each Participant for additional facilities and services such as shipment of samples, extra stand facilities and interpreters, provided by the Council at its request, which amount shall be determined by the Council.

"Participant" means the Applicant after its Application has been accepted by the Council.

"Participation Fee" means the amount payable by the Participant to the Council for the right to participate in the Hong Kong Pavilion at the Exhibition, as specified in Section I of the Application Form.

"Products" means the goods described in Section G of the Application Form and which the Council agrees to accept for exhibiting at the Booth during the Exhibition.

"Project Manager" means the project manager for the Hong Kong Pavilion at the Exhibition appointed by the Council.

"Publicity Material" means all and any promotional gifts, catalogues pamphlets, advertising and publicity material whatsoever which the Participant wishes to display, distribute or use at or for the purpose of the

"Related Companies" in respect of the Applicant or Participant means its holding companies, subsidiaries and subsidiaries of its holding companies

2. ACCEPTANCE

- (a) The Applicant must be a Hong Kong entity with a valid Hong Kong business registration certificate with substantial operations in Hong Kong.
- (b) The Executive Director, on behalf of the Council, may in his absolute discretion accept or reject the Application.
- (c) The Applicant represents and warrants that none of its Related Companies, associates, or persons or companies that are effectively under its control has applied to participate in the Hong Kong Pavilion at the Exhibition. The Council has an absolute discretion to reject the the Exhibition. The Council has an absolute discretion to reject the Application or withdraw its acceptance of the Application if the Applicant shall have breached this warranty and representation.

- (a) Upon submission of its Application, the Applicant shall pay to the Council such amounts and in such manner as set out in Section I of the Application Form.
- (b) If the Applicant has requested for additional facilities and services in accordance with Section I of the Application Form, it shall further pay to the Council upon submission of its written request for such services and facilities:
 - such amount as the Council considers appropriate as deposit for the Optional Participation Expenses if such request is made prior to the commencement of the Exhibition; and
- ii. the full amount of the Optional Participation Expenses if such request is made on-the-spot during the Exhibition (see paragraph 3(e) below).

 (c) If the Application is rejected, the Council will within 30 days of the date of notice of rejection refund to the Applicant all amounts received by it from the Applicant pursuant to paragraphs 3(a) and 3(b) above without interest.
- (d) When the Application is accepted by the Council, the Applicant will become a Participant. If it subsequently wishes to withdraw its participation, it may do so by notice in writing to the Council whereupon the Participation Fee will be forfeited by the Council. All Optional Participation Expenses paid by the Participant for the optional and additional facilities and services will be refunded to the Participant within 30 days of the date of notice of withdrawal of its participation provided these expresses have not been incurred by or on of its participation provided these expenses have not been incurred by or on behalf of the Participant.
- Or The Participant may request for additional facilities and services on-the-spot during the Exhibition but all fees in relation to such request must be paid in full by the Delegates before the additional facilities and services are provided by the Council or its contractor. All such requests must be made in writing to the Council directly.
- If the Participant requests the Council or its recommended travel agent If the Participant requests the Council or its recommended travel agent (the "Agent") to reserve hotel accommodation for its Delegates, the Participant shall pay to the Council or the Agent such amount as the Council or the Agent may deem appropriate as deposit which shall be at least equal to the first night's accommodation charges at the hotel. The Council or the Agent will endeavour to reserve accommodation in its name for the Delegates and on reserving the accommodation, pay to the hotel the amount which it has received from the Participant.

 - The Delegates shall settle with the hotel directly the balance in full of all charges incurred by them at the hotel when they check out from the hotel. The Participant shall indemnify the Council against all liabilities incurred by its Delegates in connection with the hotel and shall on demand pay to the Council immediately all amounts claimed by the hotel against the Council in respect thereof.
- In no case will action be taken by the Council until and unless the respective amounts payable pursuant to this paragraph 3 and Section I of the Application Form have been paid to the Council.
 - If the Council requests any additional amount to be paid by the Applicant/Participant, no further action will be taken by the Council until and unless such additional amount has been paid to it.
- (h) All payments by the Participant to the Council shall be made promptly without any deduction, set-off or counterclaim.
- All requests by the Participant for any additional facilities and services are subject to the Council's ability to procure such facilities and services. The Council does not warrant or represent that it will be able to procure any such facilities or services. If the Council is unable to procure the requested

facilities or services, it will as soon as practicable inform the Participant and will refund to the Participant any amount received by it in relation to such requested facilities or services.

- The Council accepts no liabilities and gives no warranties or representations in respect of the quality, standard, fitness for any purpose, timing of the provision or otherwise of any of the facilities or services provided by the Council at the Participant's request.
- The Council shall have discretion to deduct from the deposit paid for Optional Participation Expenses under paragraph 3(b) against any losses or expenses incurred by it by reason of the failure of the Participant to comply with the Conditions of supplying false or misleading information to the Council.
- Information to the Council.

 The Participant shall reimburse the Council of all Optional Participation Expenses paid on its behalf. If, in the opinion of the Council, the deposit paid for Optional Participation Expenses under paragraph 3(b) is or will likely be insufficient to pay for all the actual expenses to be incurred by the Council, the Council may at any time request an additional amount to be paid by the Participant which, in the opinion of the Council, is sufficient to pay for such actual expenses. The Participant shall, within 5 days of receiving such request, pay the requested amount to the Council.

SETTLEMENT OF ACCOUNTS

- (a) The Council will issue a statement of account to the Participant setting out the actual cost of the provision of any additional facilities and services, the amount of deposit paid for Optional Participation Expenses and the balance due to the Council (where the actual cost exceeds the deposit) or the amount of refund to the Participant (where the actual cost is less than the deposit).
- (b) The Participant shall pay to the Council the amount due to the Council as shown on the statement of account within 14 days of its receipt. A surcharge of 2% per month will be imposed on any outstanding amounts after the due date for payment.
- (c) The Council will refund the amount to be refunded to the Participant as shown on the statement of account on delivering the statement of account to the Participant.
- (d) The Council reserves the right to offset any balance to be refunded to the Applicant/Participant against any outstanding liabilities due by the latter to the Council in relation to their participation in the Council's other
- (e) No interest will be payable by the Council in respect of any refund amounts to the Applicant/Participant.

- (a) The Council will in its absolute discretion allocate 1 Booth to the The Council will in its absolute discretion allocate 1 Booth to the Participant by way of all icence for the exhibition of its Products. The Participant shall have no claims whatsoever against the Council in respect of any loss or damage suffered by the Participant and/or its officers, representatives, agents and employees (including without limitation any loss or damage arising from any liability incurred to third party) howsoever caused by the location, construction or material of the Booth allocated to it unless such loss or damage involves death or personal injury resulting from the negligence of the Council.
- (b) The Participant shall not assign its licence to occupy the Booth or part with the possession of or permit any third party to occupy the Booth or any part thereof regardless of the relationship between the third party and the Participant. and the Participant
- (c) In the interests of maintaining a high standard of presentation at the Exhibition and a favourable image of Hong Kong as a whole, the Project Manager may in his absolute discretion require the Participant to withdraw or alter in any way the presentation of any Products or Publicity Material
- (d) No alteration or addition to the Booth or its fittings may be made by or on behalf of the Participant without the prior permission of the Project Manager.
- (e) The Participant must not obstruct or cause to be obstructed any ances to or passage to or passage ways in the Exhibitio

PARTICIPATION IN THE EXHIBITION

- (a) The Participant must be represented at the Exhibition by at least 1 Delegate
- (b) Any Delegate nominated to represent the Participant at the Exhibition must be a senior executive of the Participant.
- (c) The Participant shall ensure that :
 - i. at least one Delegate shall be in attendance at its Booth at all times when the Exhibition is open to visitors;
 - each of its Delegates shall be fully conversant with the Products and shall be duly authorised to negotiate and conclude contracts for the sale of the Products;
 - its Delegates shall comply with the Conditions and with all directions which the Project Manager may from time to time give in connection with any matter appertaining to the Exhibition.
- (d) The Council reserves the right in its absolute discretion and without giving any reasons to require the Participant to replace any of its Delegates forthwith.
- (e) The Participant shall use its best endeavours to uphold the reputation of the Council and to promote the success of the Hong Kong Pavilion at the Exhibition.
- The Participant shall abide by the regulations contained in the official application form submitted to the organisers of the Exhibition by the Council on behalf of the Participant. Such regulations are deemed to be an integral part of the Conditions.

PRODUCTS

- (a) The Council shall have an absolute discretion to accept or reject any of the Participant's products for exhibiting in the Hong Kong Pavilion at the
- (b) The Participant may only exhibit Products which are manufactured in Hong Kong or made by Hong Kong entities.
- The Participant warrants that the Products and the packaging thereof do not in any way whatsoever violate any third party rights including without limitation trade marks, copyrights, designs, names and patents whether registered or otherwise.
- (d) The Participant undertakes not to display anything which is unlawful, in breach of any person's intellectual property, harmful, threatening, violent, offensive, defamatory, libelous, scandalous, seditious, vulgar, obscene, indecent, invasive of another's privacy, hateful, racially, ethnically or otherwise objectionable.
- (e) The Participant warrants that the Products and the packaging thereof do not in any way whatsoever violate any applicable laws, rules and
- not in any way whatsoever violate any applicable laws, rules and regulations of the importing countries.

 The Participant shall be solely responsible for and shall settle all expenses and liabilities incurred by it in relation to its participation in the Hong Kong Pavilion at the Exhibition including without limitation all shipping and transportation charges, customs duties, handling charges and other costs and expenses arising from the shipment or any other mode of transportation of the Products in connection with the Exhibition. If the Council pays any of such charges, duties, costs or expenses on behalf of the Participant it shall be entitled to reimbursement from the

Participant on demand and may offset any amount held by it on behalf

8. PUBLICITY

The Council will arrange for such publicity for the Exhibition as it shall in its absolute discretion deem fit. No Participant, Delegate or other officer, representative, agent or employee of the Participant shall give or cause to be given any interview, public announcement, press statement or any other publicity whatsoever in relation to the Hong Kong Pavilion at the Exhibition.

INFORMATION

- (a) During the Exhibition the Delegate shall provide the Council with such information as to the business results of the Participant in the Exhibition as the Project Manager may from time to time request. Such information will not be divulged to third parties without the Participant's approval, save in relation to collective figures in respect of all or a majority of the persons or companies participating in the Exhibition.
- At the conclusion of the Exhibition the Delegates shall complete questionnaires on the activities performed and the business carried out by the Participant during the Exhibition for the information of and further action by the Council.

10. TERMINATION OF RIGHT TO PARTICIPATE

- (a) Without prejudice to the Council's other rights and remedies, the Council has the right to terminate forthwith by notice the Participant's right to participate in the Hong Kong Pavilion at the Exhibition on or following the occurrence of any of the following events:
 - if the Participant or any of its Delegates, officers, representatives, agents or employees commits a breach of any of the Conditions; if the Participant, being a body corporate, enters into liquidation
 - whether compulsorily or voluntarily or compounds with its creditors or has a receiver appointed over all or any part of its assets or if the Participant, being a sole proprietorship or partnership, becomes or one of its members becomes bankrupt or insolvent or enters into any arrangements with its creditors:
 - if the Executive Director in his absolute discretion decides that such right shall be terminated.
- (b) The Participant's right to participate in the Hong Kong Pavilion at the Exhibition shall automatically terminate in the event that all its Delegates are refused entry visa or entry permit to the country or place where the Exhibition shall be held by any competent authorities.
- (c) In the event that the Participant's right to participate in the Hong Kong Pavilion at the Exhibition is terminated, any expenses incurred by the Council for and on behalf of the Participant prior to such termination and all other expenses reasonably incurred by the Council as a consequence of such termination shall be paid on demand by the Participant to the

11. CANCELLATION

The Council reserves the right to cancel the Hong Kong Pavilion at the The Council reserves the fight to carciet in et hong kong Pavilion at the Exhibition at any time without incurring any liability whatsoever to the Participant and its Delegates if circumstances outside the control of the Council (including but not limited to war, embargo, civil unrest, legal proceedings or government regulations) make it in the sole opinion of the Council (which opinion shall be conclusive) impossible, impractical or undesirable for the Council to participate in or hold the Exhibition.

12. EXCLUSION OF LIABILITY

- (a) The Council shall not be liable for any loss, damage or personal injury howsoever suffered by or caused to the Participant or its Delegates, officers, representatives, agents, employees or any third party, or its Products or other property in the course of or in relation to the Exhibition, unless such loss, damage or personal injury shall be caused by any breach by the Council or its employees of the Conditions.
- (b) The Council assumes no responsibilities for any introduction or transaction made between the Participant and any third party during or as a result of the Exhibition.
- as a result of the Exhibition.

 The Participant shall be responsible for effecting all insurance coverage necessary in connection with its participation in the Hong Kong Pavilion at the Exhibition including but not limited to insurance in respect of the Products, its other property and its Delegates (including travel and medical insurance).
- (d) The Participant undertakes to indemnify and at all times hereafter to keep indemnified the Council from and against all liabilities, actions, proceedings, claims, damages, costs and expenses whatsoever which it may suffer or incur by reason of or in relation to any act, omission or default by the Participant or its Delegates, officers, representatives, agents and employees in the course of or in relation to the Exhibition.

13. CONFIDENTIAL INFORMATION

The Participant shall not disclose or permit to be disclosed to any person or otherwise make use of or permit to be made use of any information relating to the business or affairs of the Council or other participants in the Exhibition which has been acquired by reason of the Participant's participation in Hong Kong Pavillion at the Exhibition.

14. WAIVER

No failure or delay by the Council in exercising or enforcing any right or power hereunder shall operate or be construed or operated as a waiver thereof. No waiver of any breach shall be construed as a waiver of any continuing or subsequent breach.

15. NOTICE

- (a) Every notice or demand shall be in writing but may be given or made by post, cable, telex or fax. (b) Every notice or demand to be given by the Council may be sent to the
- address of the Participant stated in its Application Form. Every notice to be given by the Participant to the Council shall be sent to the offices of the Council at 38th Floor, Office Tower, Convention Plaza, 1 Harbour
- Road, Hong Kong.

 (c) Every notice or demand shall be deemed to have been received in the case of a telex, or fax, at the time of despatch, and in the case of a letter three days after the posting of the same by prepaid post.

16. GENERAL

- (a) Nothing in the Application Form or the Conditions shall create or be deemed to create a partnership or the relationship of principal and agent or employer and employee between the Council and the Participant.
- (b) The Application Form and the Conditions embody and set out the entire agreement and understanding of the parties and supersede all prior oral or written agreements, understandings or arrangements between the Council and the Applicant relating to the Exhibition.

GOVERNING LAW

The Application Form and the Conditions shall be governed by and construed in all respects in accordance with the laws of Hong Kong and all the parties agree to submit to the non-exclusive jurisdiction of the Hong Kong