

Hong Kong-Guangdong-Germany Investment Seminar in Hong Kong

Organiser : Hong Kong Trade Development Council (HKTDC)
Date : 2 December 2011 (Friday)
Time : 2:30pm – 4:30pm
Venue : Meeting Room N206-208, Hong Kong Convention and Exhibition Centre
Language : English/Putonghua (with English & Putonghua simultaneous interpretation)
Admission Fee : Free of Charge

Who should attend

Hong Kong services providers, intermediaries and manufacturers who are interested in:

- ✓ Merger & acquisition opportunities in Germany
- ✓ Hearing insights from the Economic and Information Commission of Guangdong Province on the current trend of “innovation and industry upgrading” among Guangdong enterprises
- ✓ Meeting with Guangdong enterprises who are interested in looking for overseas investment opportunities

Background Information

Germany is the largest economy in the European Union. Research and development efforts form an integral part of the economy. It is not only the home of globally renowned automobile and electronics companies, but also the base for smaller and medium sized companies in machinery, engineering and technology related industries.

Guangdong developed rapidly as the manufacturing base over the past decades. Both the Guangdong Government and enterprises are keen to move up the value chain and stay competitive in global market. For this reason, there is a huge demand for Guangdong companies to acquire intellectual properties and new technologies abroad.

Hong Kong's professional service providers, with operations in accordance with international practice, have profound experience in providing professional services such as financial, accounting, legal and other intermediary services. Our professional know-how will help Guangdong enterprises conduct financing, due diligence, feasibility studies, risk assessments and other services. In playing a pivotal intermediary role to facilitate the communication between Guangdong and German companies, Hong Kong's intermediary and professional services providers will be able to assist Guangdong enterprises to collaborate with overseas partners.

This seminar will explore the current investment environment in Germany, outlook of Guangdong enterprises investing overseas, and Hong Kong as a service platform in facilitating cross-border deals.

Programme

❖ **Welcome remarks**

Mr Raymond YIP, Assistant Executive Director, HKTDC

❖ **Sharing on current investment environment in Germany**

Mr Stefan KAPFERER, State Secretary, Federal Ministry of Economics and Technology, Germany

❖ **Sharing on the current trend of “innovation and industry upgrading” among Guangdong enterprises**

Mr Qi Zhenli, Counsel, the Economic and Information Commission of Guangdong Province, China

❖ **Experience sharing of a Guangdong enterprise investing overseas**

❖ **Hong Kong as a financial service platform for mainland enterprises to invest in Germany**

Commerzbank Hong Kong (tbc)

❖ **Practical legal tips for mainland enterprises to invest in Germany**

Ms Iris CHENG, Partner, Deacons Hong Kong

❖ **Tax structuring for investments in Germany**

Dr Karsten LEY, Managing Director, Asia Pacific, International Core of Excellence, Germany Tax Services, Deloitte AP ICE, Limited

❖ **Open Discussion**

Enquiries

For enquiries, please contact

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Remarks

The Organiser reserves the rights to make any changes to the seminar programme without prior notice. Registrants will be admitted with priority and are advised to arrive 10 minutes before the starting time of each section. The Organiser reserves the rights to admit walk-in attendees depending on onsite situation.

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Reply Slip

Deadline: 30 November 2011

Please send your application form to:

Ms Chester Lee

Hong Kong Trade Development Council

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Salutation		Name	
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Fax:		Email:	

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