

**AUTUMN SOURCING WEEK ONLINE** | 秋季採購匯 | 網上展  
16-27.11.2020



**現金 5,000 円或いは同等金額のギフト・クーポンをプレゼント！**

**日本のオフィスに居ながら、海外からの商品調達が可能に！**

**11 のフェアに集結する海外の出展者と無料で商談！**

収束を見せない新型コロナウイルスの猛威が世界的な経済活動を妨げる中、オンラインでのソーシングは貿易取引を可能にする究極のソリューションとなりつつあります。香港貿易発展局では、前回好評を博した「HKTDC サマー・ソーシング・ウィーク | ゴー・オンライン」の成功を踏まえ、新たなオンライン展示会として、**2020 年 11 月 16 日～27 日**に「**オートム・ソーシング・ウィーク | オンライン (ASWO)**」を開催します。

**ASWO** はバイヤーならびにサプライヤーの皆様にご覧いただく「**Click2Match (AI によるビジネス・マッチング・プラットフォーム)**」をご利用いただくことで、エレクトロニクス、照明、アウトドア・テック・ライト (屋外照明)、エコ (環境保護技術)、時計、眼鏡、玩具、ベビー用品、文房具、ハウスウェア、さらにはギフト&プレミアムなど多岐にわたる産業でビジネスチャンスを発見していただけるワンストップ・オンライン・ソーシングのプラットフォームです。

## **Click2Match—AI によるビジネス・マッチング・プラットフォーム**

### **ご利用方法**

- 下記 **REPLY SLIP** にソーシング・リクエストをご記入の上 **10 月 23 日 (金)** までにご返送ください。
- HKTDC より貴殿の希望されるソーシング・リクエストに合わせた特注の**サプライヤー・リスト**を、**10 月中旬**までに提供させていただきます。サプライヤー・リストからご自身でお選びいただくことも、私共のビジネス・マッチング・スペシャリストにサプライヤーの選択をご依頼いただくことも可能です。
- **11 月 9 日の週**にはメールにてミーティングのスケジュールならびに **Click2Match をご使用いただくための個人専用リンク情報**をお送りいたします。その後、Click2Match アカウントにご自身でログインをしていただき、プロフィールの編集、出展者の検索、またご自身でミーティングスケジュールを設定いただくことが可能になります。
- **11 月 16 日～27 日**には、プラットフォーム上でご自身の設定されたミーティングスケジュールに合わせて、事前に予約を確定されたサプライヤーとのミーティングに参加していただくことが可能になります。
- 私共からの感謝の気持ちといたしまして、4 つ以上のミーティングを終了していただいた皆様には、ミーティング終了時に**現金 5,000 円或いは同等金額のギフト・クーポン**をご提供させていただきます。

“無料オンライン商談会”申込書 REPLY SLIP

本申込書に英語（ブロック体）にて必要事項をご記入の上、お名刺（英語）コピーをメールに添付し、

**2020年10月23日（金）17時**までに下記までお送りください。

申込書のご提出とお問合せ：香港貿易発展局東京事務所或いは大阪事務所

■東京事務所【TEL】03-5210-7150【FAX】03-5210-5860【Email】tokyo.hotel.air@hktdc.org

■大阪事務所【TEL】06-4705-7030【FAX】06-4705-7015【Email】osaka.marketing@hktdc.org

I acknowledge that the company profile and my sourcing requirements will be posted in the HKTDC's Click2Match Business Matching Platform. This information will be searched by suppliers to arrange meetings with me.

*Our Business Matching Team will arrange meetings for you according to your sourcing requirements and preferred meeting schedule directly. The meeting schedule will be sent to you before the meetings. In addition, buyers can initiate additional meetings with exhibitors via **Click2Match**.*

**Please select one only (MUST FILL IN):**

I would prefer HKTDC's Business Matching Team to arrange meetings for me directly without my pre-screening of suppliers.

I would like to pre-screen suppliers before HKTDC's Business Matching Team to arrange meetings for me.

**Company Details**

Full Name: Mr / Mrs / Ms: \_\_\_\_\_ Company Name: \_\_\_\_\_

Office Address: \_\_\_\_\_

Country: \_\_\_\_\_ Office Telephone: \_\_\_\_\_

Mobile Telephone: \_\_\_\_\_ Office Email: \_\_\_\_\_

Skype ID /  Wechat ID /  Whatsapp ID (Please provide and tick if any): \_\_\_\_\_

Nature of Business:

Buying Office       Manufacturer       Distributor       Importer       Wholesaler

Retailer       Chain/ Department Store       e-Tailer       Others: \_\_\_\_\_

Product Handled: \_\_\_\_\_

Company Website: \_\_\_\_\_

Company Profile: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**\*Please provide as much information as possible so that we can help find the right suppliers for you!**

**Sourcing Details**

Distribution Channel and Network: \_\_\_\_\_

Own Brands Handled: \_\_\_\_\_ Other Brands Handled: \_\_\_\_\_

Product Design:  OBM     ODM     OEM     Open Item     Startups     Others \_\_\_\_\_

Sourcing Budget (USD) \_\_\_\_\_

**Sourcing Item <MUST FILL IN>:**

**Please select at least THREE product sourcing items from below table:**

|  |   |   |
|--|---|---|
| <p><b><u>Electronics</u></b></p> <ul style="list-style-type: none"><li><input type="checkbox"/> 3D Printing</li><li><input type="checkbox"/> AI &amp; Voice Recognition</li><li><input type="checkbox"/> Audio-Visual Products</li><li><input type="checkbox"/> Computers &amp; Peripherals</li><li><input type="checkbox"/> Digital Products</li><li><input type="checkbox"/> Display Products</li><li><input type="checkbox"/> E-sports Accessories and E-sports Furniture</li><li><input type="checkbox"/> Healthcare Electronics</li><li><input type="checkbox"/> Home Appliances</li><li><input type="checkbox"/> In-Vehicle Electronics</li><li><input type="checkbox"/> Mobile Devices &amp; Accessories</li><li><input type="checkbox"/> Office Equipment</li><li><input type="checkbox"/> Robotics &amp; Unmanned Tech</li><li><input type="checkbox"/> Security Products</li><li><input type="checkbox"/> Telecommunications Products</li><li><input type="checkbox"/> Wearable Electronics</li><li><input type="checkbox"/> Others: _____</li></ul> | <p><b><u>Electronic Components &amp; Accessories</u></b></p> <ul style="list-style-type: none"><li><input type="checkbox"/> Batteries</li><li><input type="checkbox"/> Cable &amp; Cable Accessories</li><li><input type="checkbox"/> Manufacturing Equipment for Base Materials of Circuit Carriers</li><li><input type="checkbox"/> Manufacturing Equipment for Generating Circuit Structure</li><li><input type="checkbox"/> Passive Component</li><li><input type="checkbox"/> PCBs on Aluminium Substrate</li><li><input type="checkbox"/> Personal Display Technology</li><li><input type="checkbox"/> Sensor Element by Technology</li><li><input type="checkbox"/> Sensor for Smart Device Manufacturing</li><li><input type="checkbox"/> Solar Photovoltaic Component</li><li><input type="checkbox"/> Solar Photovoltaic Manufacturing Machinery</li><li><input type="checkbox"/> Switches for Electronic Products</li><li><input type="checkbox"/> Others: _____</li></ul> | <p><b><u>Lighting</u></b></p> <ul style="list-style-type: none"><li><input type="checkbox"/> Ballast</li><li><input type="checkbox"/> Chandelier</li><li><input type="checkbox"/> Commercial Lighting</li><li><input type="checkbox"/> LED Essentials</li><li><input type="checkbox"/> LED Lighting</li><li><input type="checkbox"/> Light Bulbs / Tubes</li><li><input type="checkbox"/> Neon Light &amp; Sign</li><li><input type="checkbox"/> Residential Lighting</li><li><input type="checkbox"/> Sensor Lights</li><li><input type="checkbox"/> Smart Lighting &amp; Solution</li><li><input type="checkbox"/> Stage Light</li><li><input type="checkbox"/> Testing, Certification &amp; Inspection</li><li><input type="checkbox"/> Wire and Cable</li><li><input type="checkbox"/> Wireless Lighting Management System</li><li><input type="checkbox"/> Others: _____</li></ul> |
| <p><b><u>Outdoor &amp; Tech Lighting</u></b></p> <ul style="list-style-type: none"><li><input type="checkbox"/> Advertising Lighting</li><li><input type="checkbox"/> Ballast</li><li><input type="checkbox"/> Emergency /Safety Lights</li><li><input type="checkbox"/> Flashlights / Torches</li><li><input type="checkbox"/> Floodlight</li><li><input type="checkbox"/> Grow Lights</li><li><input type="checkbox"/> Lamp Parts</li><li><input type="checkbox"/> Light Dimmers</li><li><input type="checkbox"/> Lighting Fixtures &amp; Fittings</li><li><input type="checkbox"/> Outdoor &amp; Public Lighting</li><li><input type="checkbox"/> Security Lighting</li><li><input type="checkbox"/> Solar Lamp</li><li><input type="checkbox"/> Street Light</li><li><input type="checkbox"/> Technical &amp; Professional Lighting</li><li><input type="checkbox"/> Others: _____</li></ul>   | <p><b><u>ECO</u></b></p> <ul style="list-style-type: none"><li><input type="checkbox"/> Air Purification, Deodorisation Technology &amp; Equipment</li><li><input type="checkbox"/> Eco-friendly Products</li><li><input type="checkbox"/> Energy Saving Products</li><li><input type="checkbox"/> Green Transportation, Green Buildings and Energy Efficiency</li><li><input type="checkbox"/> Solid Waste Recycling Technology &amp; Equipment</li><li><input type="checkbox"/> Wastewater Recycling Technology &amp; Equipment</li><li><input type="checkbox"/> Others: _____</li></ul>  | <p><b><u>Watch &amp; Clock</u></b></p> <ul style="list-style-type: none"><li><input type="checkbox"/> Chronograph Watch</li><li><input type="checkbox"/> Clock</li><li><input type="checkbox"/> Digital Watch</li><li><input type="checkbox"/> Electronic Watch</li><li><input type="checkbox"/> Fine Jewelry Watch</li><li><input type="checkbox"/> Mechanical Watch</li><li><input type="checkbox"/> Packaging</li><li><input type="checkbox"/> Parts &amp; Components</li><li><input type="checkbox"/> Promotional Watch</li><li><input type="checkbox"/> Quartz Analogue Watch</li><li><input type="checkbox"/> Smartwatches</li><li><input type="checkbox"/> Sports Timer Watch</li><li><input type="checkbox"/> Watch Bands</li><li><input type="checkbox"/> Watch Movements</li><li><input type="checkbox"/> Others: _____</li></ul>   |

**Toys**

- Backyard Playground Equipment
- Brand Name Gallery
- Educational Toys & Games
- Electronic & Remote-control Toys
- Festival Items, Party Items
- Inflatable Toys
- Kidult World
- Licensed Toys
- Musical Toy
- Ride-on Toy
- Smart-Tech Toys
- Soft Toys & Dolls
- STEAM Toys
- Video Games & Accessories
- World of Outdoor & Sporting Goods
- Others: \_\_\_\_\_

**Baby Products**

- Baby Bedding Items and Furniture
- Baby High Chair
- Baby Monitors
- Baby Play Pens
- Baby Skincare and Bath Products
- Baby Stroller
- Baby Tech
- Baby Toys and Activity
- Disposable Baby Products
- Feeding, Nursery and Healthcare Products
- Health and Safety Products
- Maternity Products
- Organic Baby Products
- Strollers and Gear
- Others: \_\_\_\_\_

**Stationery**

- Computer Hardware / Peripherals
- DIY Supplies
- Gift stationery
- Kids & School
- Paper & printing products
- Smart Office
- Writing Equipment & Accessories
- Others: \_\_\_\_\_

**Gifts & Premium**

- Advertising Premium
- Baby Products
- Beauty & Health Goods
- Commercial Gifts
- Fashion Accessories
- Lifestyle Gifts
- Mugs
- Seasonal & Decorative Gifts
- Shopping Bags
- Smartphone Devices
- Stationery Sets
- Travel & Outdoor Goods
- Umbrellas
- Watches
- Wedding Gifts
- Others: \_\_\_\_\_

**Houseware**

- Bathroom
- Cleaning & Grooming
- Cookware / Kitchen Utensils
- Disposable Plates / Cups / Bowls
- Garden / Outdoor Furniture
- Healthcare Supplies
- Home Decor & Scents
- Home Storage & Organization
- Laundry Supplies
- Pet Supplies
- Tableware
- Others: \_\_\_\_\_

**Optical**

- Branded Optical Products
- Contact Lenses & Accessories
- Eyeglasses Cases / Pouches
- Eyewear Accessories
- Eyewear Raw Materials
- Optical Instrument
- Safety Glasses
- Spectacle Parts
- Sports Goggles
- Sunglasses
- Others: \_\_\_\_\_

**Preferred Meeting Date and Time (Hong Kong Time, GMT+8) for Virtual Business Meeting with Suppliers**

\*日本は香港より1時間、前に進んでおります（香港の10時は日本の11時）ので、下記の時間帯に1時間プラスしてお考え下さい。

*(Please select at least 6 available time slots)*

| Meeting Time Slot               | 16 Nov<br>(Mon)          | 17 Nov<br>(Tue)          | 18 Nov<br>(Wed)          | 19 Nov<br>(Thu)          | 20 Nov<br>(Fri)          |
|---------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 09:00-12:00<br>(HK Time, GMT+8) | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 12:01-15:00<br>(HK Time, GMT+8) | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 15:01-18:00<br>(HK Time, GMT+8) | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 18:01-21:00<br>(HK Time, GMT+8) | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| Meeting Time Slot               | 23 Nov<br>(Mon)          | 24 Nov<br>(Tue)          | 25 Nov<br>(Wed)          | 26 Nov<br>(Thu)          | 27 Nov<br>(Fri)          |
|---------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 09:00-12:00<br>(HK Time, GMT+8) | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 12:01-15:00<br>(HK Time, GMT+8) | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 15:01-18:00<br>(HK Time, GMT+8) | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 18:01-21:00<br>(HK Time, GMT+8) | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

I confirm that I have read and agree with the Hong Kong Trade Development Council's (HKTDC) Terms of Use. I acknowledge that the above information may be used by the HKTDC for incorporation in all or any of its databases for direct marketing or business matching purposes, and for any other purposes as stated in the Privacy Policy Statement. I am admitted to the Fair on condition that I abide by the Visitors' Rules and Regulations set by the HKTDC. I also agree to receive admission badges to HKTDC events in future.

I understand my Click2Match account allows me entrance to Eco Expo Asia organised by HKTDC with Messe Frankfurt (HK) Ltd, ("MF"). By doing so, I accept and agree my data to be used by MF for incorporation in their databases for direct marketing and any other purposes as stated in MF's Privacy Policy.

I would like to continue to be part of HKTDC's contact list and be informed of the latest market intelligence and business opportunities. (This box is solely for European Union ("EU") / European Economic Area ("EEA") customers as required by the relevant data protection law in the EU.

Name \_\_\_\_\_ Signature \_\_\_\_\_ Date \_\_\_\_\_

*If you do not wish to receive any promotional materials from the Hong Kong Trade Development Council via fax, please contact us at tel [852-1830668] or complete the following information and return at fax [852-28034198]/email [databank@hktdc.org].*